

RFMission

Ministry of Victorious Living Christian Life Center, Inc.

2022 Annual Report January through December

**EmbraceEncourageEmpowerElevate** 

Sharing The Love of Christ To Those Who Need It The Most...



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## **RFMission Mission & Vision**

## **OUR MISSION**

Our mission is to Embrace, Encourage, Empower & Elevate within our community.

## OUR VISION

Our Vision is to share the love of Christ, with those who need it the most.

## VOUR VALUES

Our values are commonly shared by the Board of Directors, Staff, and volunteers. Our core values include the following:





## Dr. Barbara JP Thomas President & CEO



I have served at the RFMission (Rochester Family Mission) for almost 23 years with great pleasure. During this time, I have experienced times of shortage and times of abundance. At all times, however, God has been faithful! When it seemed like the doors of the Mission were going to close (and believe me, that almost happened several years ago!), the Lord opened another door using a faithful donor. This person, along with our faithful supporting churches and other individuals, allowed the ministry to continue helping others, thereby bringing glory to God. Our

loyal donors have fulfilled his commitment along with his wife to us. Their blessing to the Mission can never pay for their generosity. However, we believe God has a great reward for them.

We believe God will raise others to fill in the gap. The scripture clearly states Jesus will never leave or forsake us (HIS work). Jesus made it clear, we should love our neighbors as ourselves. We see this love in the Mission in how we treat others. It also means how we treat those who are less fortunate. Jesus also said the poor will always be with us and commanded us to care for them. Many people come to the Mission with their heads down, and we help to lift them by serving them with dignity and respect as Christ did.

Our volunteers come from many places, businesses, churches, social media, and word of mouth. They go out of their way to get to know the clients personally and pray with them. You will better understand when you read their testimonies in this report. Most volunteers come to the Mission to help others, and as a result, they help themselves. They give love, which is shown in return because it is contagious. When I spoke with Pastor Marvin Robinson from Mission Door last week, he reminded me that he is having his annual month vacation (time at the VA hospital for an injury while serving in Vietnam). He also said, "For nineteen years, I welcome the time off to allow my body to heal. However, I miss serving and laughing with the clients and the staff."

Most not-for-profit organizations, as well as the RFMission, can only survive with the support of faithful volunteers and those who support them financially. Without finances, our programs will lack the resources needed to help families in our community. To everyone who has already served and given to RFM, thank you so much! We appreciate you. To others, please share your time, talent, and resources. You can find information on our website (<u>www.RFMission.org</u>), call (585-436-7523), or stop by the Mission (388 Tremont Street, Rochester, NY 14608), and someone will be happy to give you information on the programs and volunteering opportunities.

I look forward to continuing to serve the community for many years to come,

Dr. Barbara for Thomas





#### **Executive Director**



The rewards of life can be viewed differently by everyone's sight. Serving at the Rochester Family Mission (RFMission) as the Executive Director for 2 <sup>1</sup>/<sub>2</sub> years has allowed me to see servanthood's rewards. Coming from the automotive industry, where I worked for 15 years, I felt disconnected from my true intended purpose. I would always think about my volunteer moments that came periodically due to full employment. I would get overjoyed during the holiday basket giveaway season. Every year I looked forward to helping families in need. I knew something was missing in my life. I needed to connect with my true passion, and my current job was not it. When Covid came, the opportunity presented itself for me to join RFMission. I was super excited and could not wait to help the community I have been part of since childhood.

As I reflect on my work career, I know God's plans for my life are best. I remember being the driver for RFMission. Although I loved the position, it was only part-time. I knew that would push me out and into full-time employment. I could only hope that one day I could return. As the saying goes, "God moves in mysterious ways," I can only agree. It may have taken some time, but I am very grateful that God allowed me to return to the Mission and to a position where I can impact more. At the time, I did not realize that God was taking me through a process of learning management skills. Those skills would later help me in my full-time position as Executive Director. My journey has taught me to be patient and wait on the Lord. God fulfills all His promises. He has never failed me!



## Volunteering on the Board of Directors

The RFMission was undergoing the biggest transition that it ever faced. God prevailed and the heartbeat of the Mission never missed a beat. The community rejoiced that the mission was not going to close. These women along with three others stepped up. A year after they began the world was in turmoil over COVID-19. These women weathered the storm and continue to do so. Why you may ask? I'll let them explain:



"As long as I have lived in Rochester, I have felt a desire to serve the community. It was God's will and perfect timing that brought me to a place in need of my talents. My 6-year term limit serving as Treasurer and Board Member at another non-profit had been reached. Joining the Board provided me an great opportunity to meet other like minded individuals who love God and enjoying serving others. It also provided me another perspective on the needs our community is facing each and every day. I enjoy that I am able to give back to the community!"

**CINDI WILLIS** 



#### **KELLY MALONEY**

"Serving on the Board for RFMission (Rochester Family Mission) is so important to me as a fellow citizen of the city of Rochester. I want to be part of a community that also helps to bolster others while serving with the love of Christ in their hearts - that's what I found here, and that's what we aim to continue to bring year after year to this region."





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## Senior Connection 2.6%

Meals2Go 22.6% Clothing Room 4.2%

Counseling 0.3%

Holiday Mission 2.2%

Food Pantry 68.1%



## What it takes to help 63,692 people

## What it takes to feed 59,145 people a year

Food Pantry - 43,354 Meals2Go - 14,391 Holiday Mission - 1,400



#### Total Pounds: 296,515

Businesses - 9,234 lbs.

- Costco 4,148 lbs.
- Foodlink 178,938 lbs.
- Walmart 35,344 lbs.
- Wegmans 18,096 lbs.

Churches - 49,189 lbs.

Individuals - 1,566 lbs.

## How many Volunteers does it take to...

Clothing - 2,676 Individuals Counsel -191 Individuals Connect with - 1,680 Seniors Food Distribution - 59,145 Meals2Go - 3 Churches



Total Volunteer Hours: 5,229 Clothing Room - 882 hrs. Counseling - 1,560 hrs. Food Pantry - 1,116 hrs. Holiday Mission - 147 hrs. IT - 250 hrs. Meals2Go - 294 hrs. Senior Connection - 980 hrs.

\*There were times when volunteers needed to sign in or out. However, they did not, especially during the holiday season. Therefore, our numbers could be more accurate had they did.

What it takes Financial

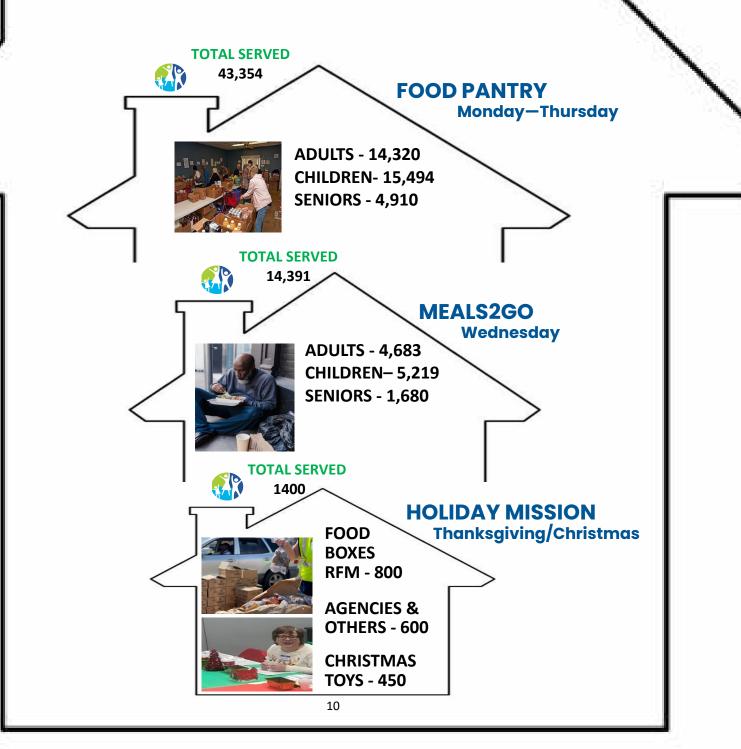


Total: 215 People - \$258,815.29 9 Businesses - \$64,220.00 17 Churches - \$40,578.84 2 Grants - \$1200.00 124 Individuals - \$100,815.43 4 Legacy/Trust - \$43,289.63 6 Organizations - \$5,883.39 53 Special Events - \$2,828.00

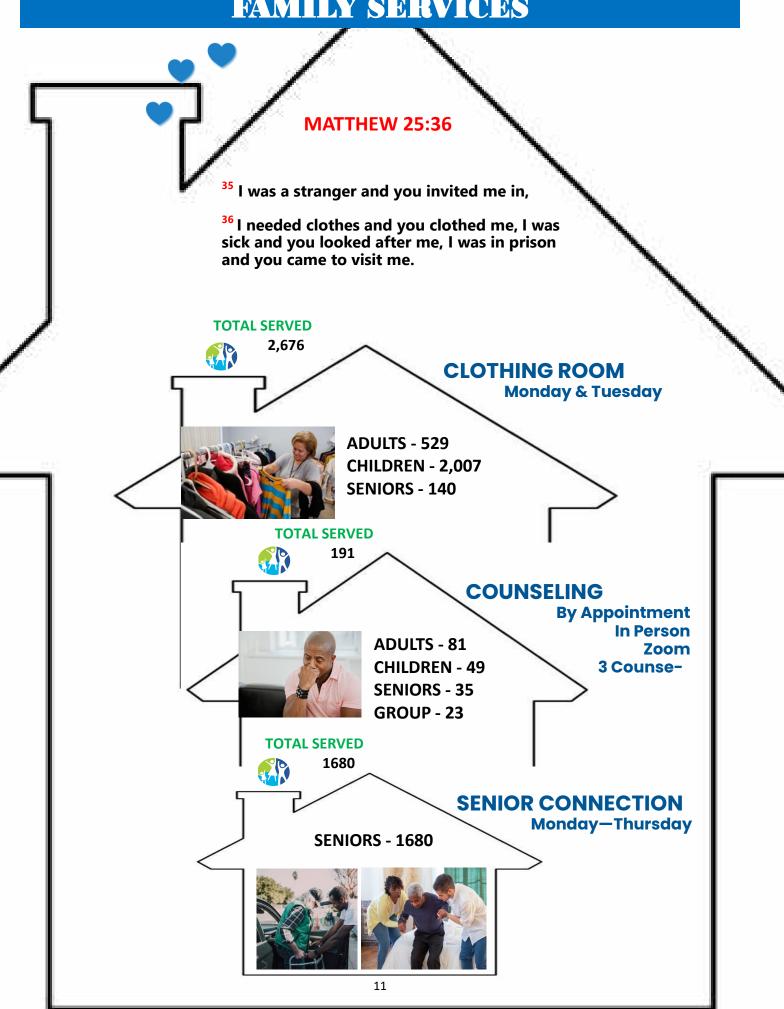
## FAMILY SERVICES

#### **MATTHEW 25:36**

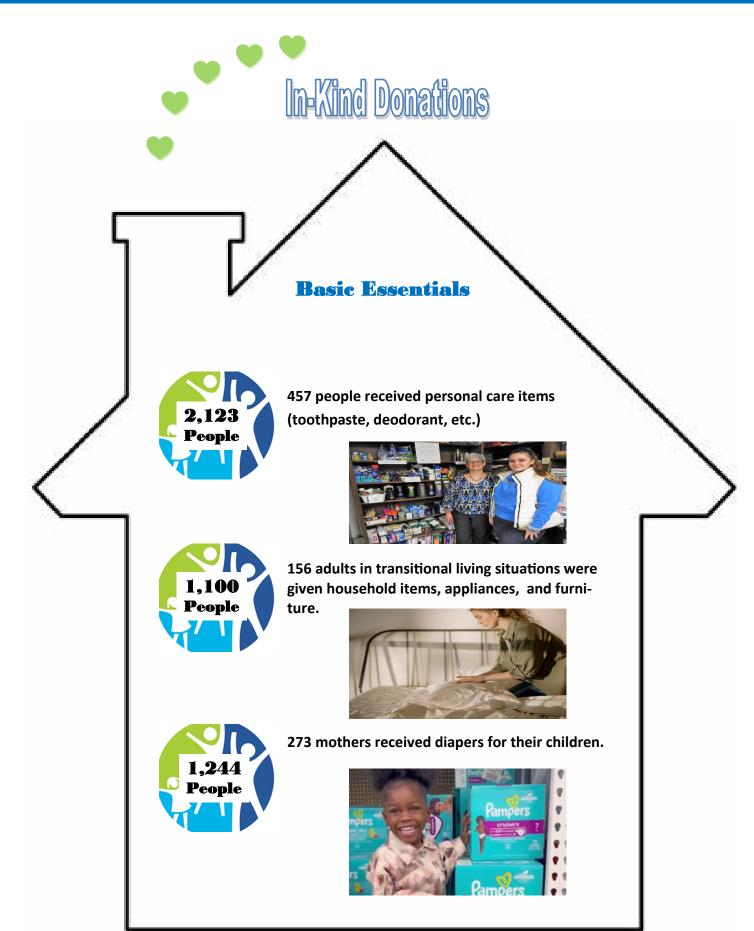
<sup>35</sup> For I was hungry and you gave me something to eat, I was thirsty and you gave me something to drink, I was a stranger and you invited me in,



## FAMILY SERVICES



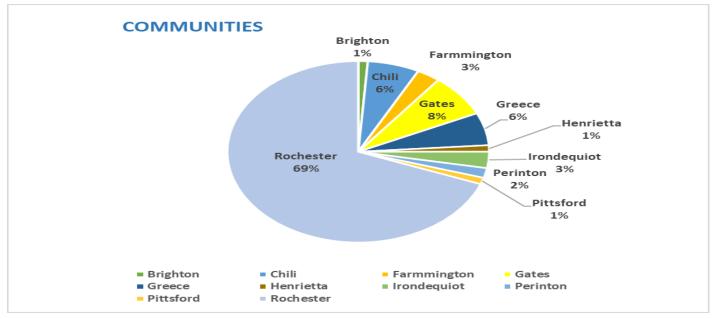
## FAMILY SERVICES



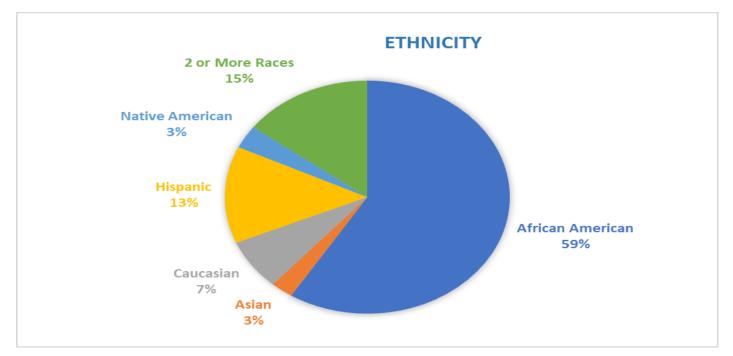


JAN – DEC

2022



JAN – DEC 2022





We can give you the numbers, but the testimonies of our clients speak to how RFMission is impacting our community.

#### **People Seeking Food Aid**

Karen, who lives in the suburbs of Rochester, said "I Never Thought I'd Be Standing in One of Those Lines"



#### **JACQUELINE**

Cowered together in a small apartment and heated by a small electric heater, Jacqueline did her best to keep her young children safe during the cold nights.

Many families experiencing extreme poverty in Rochester, like Jacqueline, live without a proper home and go hungry. Jobs are scarce and low paying at best for someone without a high school diploma. All it takes is one tragedy to plunge a family on edge into a hopeless future. For Jacqueline's family, their life focused only on survival. However, Jacqueline's faith in the Lord kept her from giving up.

Without steady work, any money Jacqueline scraped together she spent on rent. There was nothing left for food. Unless a neighbor could spare canned food or staples (boxed mashed potatoes, rice, noodles), the entire family went to bed hungry. Jacqueline's children learned to ease their hunger without food, except for 3-year-old Sasha. She was too young to understand hunger. Nevertheless, there were days she sobbed uncontrollably with an empty stomach. Jacqueline's heart broke every time.

Jacqueline was referred to the mission by her mental health worker. Jacqueline believes this was an answer to prayer.

Because of you and other caring individuals who sacrifice and answer the Lord's call to love your neighbors, families like Jacqueline's receive the opportunity to give their children a healthy and sustainable future. Jacqueline is now living fearlessly in a secure home with access to food. "I thank God. I feel happy and have peace of mind, safe in my house. "I thank God and you, who helped us so that we could live in peace."



John grew up in the inner city of Rochester, NY. With his mother, a single parent, working several jobs to make ends meet, and an undiagnosed mental illness, John turned to the only available companions: drug dealers and gang members in his neighborhood. He started using and selling drugs as a teenager and spent several years going in and out of jail. He became homeless. To make ends meet and support his drug and alcohol habits, John collected bottles and committed petty crimes.

After being treated at a hospital for a near-fatal stab wound, John spent several weeks struggling to survive on the streets. Just when he was at his lowest, John stumbled into our pantry on a Wednesday night when we gave out hot meals. John said, "I was so weak and so hungry that I was willing to do anything for a hot meal. I came to a realization. I knew I was going to die, sick and alone unless I got some help." The staff at the mission prayed with John and helped him get into a drug program and find housing. Today, life is better for John. He still struggles with depression. John says, "Having Jesus in my life and attending church helps me. One day at a time, sweet Jesus."

#### DAISY



Daisy had to retire from her job as a cashier at age 64 when diabetes and other health issues made it impossible for her to work long hours standing on her feet. As a result, she lives on a fixed income and struggles to pay the rent on her small apartment, which goes up yearly. Although she receives social security and food stamps benefits, more is needed to cover all her expenses.

After several frightening visits to the emergency room, Daisy knew she had to stop eating the processed foods that were making her condition worse and eat more healthily, but she did not know how to do it.

A neighbor told Daisy about the mission and that our food pantry provides healthy food to lowincome people. So now Daisy makes weekly trips to the pantry where she receives fresh produce, eggs, brown rice, beans, chicken, and other nutritious foods at no cost and can use more of her income to pay her rent on time and have more housing stability.

Daisy says, "The food I get from the pantry is saving my life; I would not be able to stay healthy without their help."



## Volunteering at RFMission

We want to introduce two of our most recent volunteers. First, MaryAnn is a member of Rochester Christian Reformed Church. She volunteered at the mission during one of the most challenging times in America. She started volunteering during COVID-19. She has been a blessing. Although volunteering has declined since COVID and continues to decrease, God is faithful in sending people. Next, we have Denise, after attending the mission conference at Browncroft Community Church, came on board as the administrative assistant. Below are both women's stories:

#### MaryAnn

"As long as I have lived in Rochester it has struggled. I have often thought about trying to help but did not feel confident enough that I had anything of value to offer. In the Spring of 2020, there was violence and protesting and COVID. Rochester needed help more than ever and I thought "Christians are supposed to be the hands and feet of Jesus. I have hands and I have feet. If not now, then when?"

My church has a long connection with RFM so I called up and was gladly received. I found that those who work or volunteer at RFM kindly help one another, and I have grown to rely on and care about each of these brothers and sisters in Christ as we help other brothers and sisters who are in need. RFM - Rochester Family Mission – it feels like a family helping other families see Christ."

#### Denise

"Growing up in the city and seeing lots of violence and suffering. When I became a Christian it became important to me to be a part of caring for those in need and helping to heal broken hearts. For a number of years I volunteered for Teen Challenge helping to facilitate a support group on Friday afternoons. Later, having studied psychology, I worked for organizations providing assistance in finding food, clothing, shelter and community supports for such needs such as SNAP. CDPAS, and more. I enjoy working with and serving underserved persons. I first heard of the Rochester Family Mission at Browncroft Community Church during their missions awareness month. I approached Pastor Warren who had a booth in the café area. He described what the mission was about and I became highly interested in serving the community in tangible ways that provided basic needs. I am willing to work in any capacity the mission requires. I am blessed to be a part of such a giving and blessing organization."

The Mission operates with many volunteers. "The harvest is truly plentiful and the labors are few." We pray earnestly to the Lord that you will consider joining our team. Our Mission can be your Mission! We encourage our philanthropic donors to explore how they can give of time and talent in addition to their treasure.

# Financial 2022 Highlights

The RFMission receives no governmental state or city funding. Businesses, churches, and individuals solely support us. We are grateful to our donors who make feeding our neighbors possible and to other services provided by the Mission.



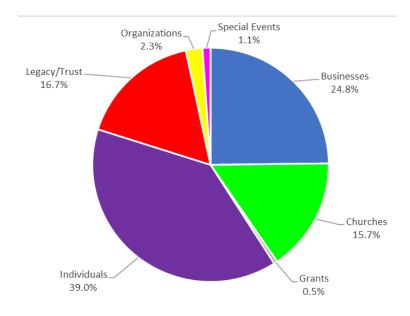


"Jesus used five loaves and two fish supplied by a boy to feed a multitude." every dollar of the \$258,815.29 given to the mission was spent on ministry. We asked the Lord to stretch the funds in 2022 and He did.

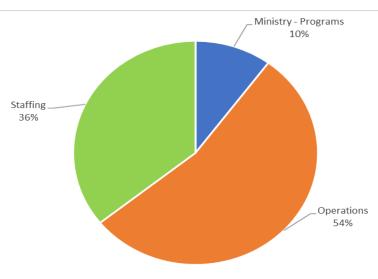
## FY22 REVENUE SOURCES

RFMission depends on a wide variety of donations to help feed our neighbors. Every dollar counts from the pennies collected by youth groups to the businesses, churches and individuals donation to grants. All your support feeds the over 59,145 individuals that come to the Mission.

#### **INCOME**



**EXPENSES** 



## FY22 EXPENSE CATEGORIES

64% of all contributions go directly to serving our neighbors. Your donation helps us increase access to food for families, improve nutrition for children on a weekly basis and expand healthy produce and food options.

## **GIVE HOPE TO YOUR NEIGHBORS IN NEED**

## Individually, you can change the life of one. Collectively, we can change a whole community.

Elevate \$2.500 - Above

To lift others up physically, emotionally, and spiritually.

**Empower** \$1,300 - \$2,499

To provide the tools and resources for others to rise above living in poverty.

Encourage \$400 - \$1,299

#### To give someone the confidence that they can change their situation for the better.

Embrace \$1 - \$399

> To walk side-by-side with others who need someone to show them love. By caring even in difficult time.



## 2022 Annual Giving - \$258,915.29

#### Embrace \$1 - \$399

Darryl Anderson Eileen Anderson Patricia Anderson Charles & Cynthia Andrews Philip & Kathleen Arnold Cheryl A. Atkinson Precious Avant Daisy Banks BasketsMatter Plus Ava Batts Cynthia Baxter Diane M. Beaudoin Ella Bell Linda Boris R. Douglas Bouthos **Bob Bower** Patricia Bratton Sandra L. Brennan Sandra Breon Tami Brown Joanne Burdick Alyce Carr Carson Alissa & Alina Catanzaro Brook A. & Marguerite R. Chambery Church of the Resurrection Jack & Melissa Clar Diane Cole Jan Comstra George P. Corey Mary E. Daniel Marcelle Davis Eurpoa Deli Bill & Maria Dewhirst Evelyn & David Diephouse Alexis Thomas Duhart Nancy Duquette Frank Fitz Jerry & Karen Fletcher Bettie Flood Dean & Andrea Fragnito Jill Freese Eric Gambino **Robin Gantt** Monica Gathers Janice Giardino Sandy Givens

Glenn & Susan Goodridge Grace Covenant Church, Inc. Sarah Greive Mary Hanlon Larry E. Harkins Jon Haug Laura Heavner Michael Henry Jeff Hill Drew & Sarah Hodgson John & Julie Hoffman David T. & Carlene C. Huang Joseph & Abigail Jaeger Earl & Elizabeth Johnson Fred Johnson Sr. Kenneth Jones Patricia Joyce Nancy Kellogg Gene & Jody Kim Betty King Rosalie Klippel Bernice Ladd Beth Larter Robert & Mary Legler Barbara Lintala Eric Lintala Mary & Mark Livecchi Ericca Lopez Ruth B. Machiele Jane Madison Margarita Martinez George & Darlene Maszle Mark & Beverly McClements Rob McCullough Mike McOrmond Gene Millier Jackie Miller Jason Miller Steven Mojsovski David & Tobie Moscowitz Naomi J. Moss Deborah S. Nagel Network for Good New Hope COGBF (Buffalo) Jennifer Odom Jerry Oele

Paypal Giving Fund **Timothy Pios** Angelika Plyer Malinda Quick Tesia Quinn Victor Ramos Mr & Mrs Ramos Christine Randall Avis Reese **Dieter Remus** Lois A. Rollins Bruce Romond Haley Rose Angela Sandlin David Singleton - The Ark of Jesus Susie Slam **Barbara** Smith **Douglas Smith** Robert & Kristen Stewart Noah Stone Carol Sullivan Lynn Tates-Harrington Charles & Christina Terry Mildred Thomas Bill Treadway Brooke Tucker Tina Turner United Way Nakia Vargas Victorious Living Church Ed Wacienga Webster Christian Reformed Church Webster Presbyterian Church Rolf & Hedwig Werner **Brian White** Sarah Wideman Wilma Wierenga Joan Woody IRA Wendy Zinnecker



## 2022 Annual Giving - \$258,915.29

#### Encourage \$400 - \$1,299

John Baker **Bonnie Balmer** Bank of America Charitable Gift Fund William & Elizabeth Barr Donna Bartlett Larry & Andrea Carpenter Dale & Kathleen Chambery City Hope Wesleyan Church Kenneth & Rosa Day Mark DiFelice Cynthia Duffy Rosa Mae Flowers Genetaska Club of Rochester Inc. Stephen Grover Steve & Sandra Hansen Robert Hartman Hasman Family Fund

Coralie B. Hoselton **Donald Johnston** Joe & Maree Klingensmith Gary & Dean Kneezel Lakeshore Community Church Lakeshore Rochester Kiwanis Robert & Margaret Lamberts Dorothy Legee Sylvia Lu M/Body FM Fitness Edward B. Marr Kailey McGrath John McIntyre Warren E. & Sara E. Meeks Jr. Andrew & Kerstin Nourse Shannon Oldham Orchard Community Church Palmer Food Services

Passero Associates Glenn Piper, DDS **Rochester Christian Reformed Church Rochester Education Foundation** Rochester International Japanese UMC Norman Sanford Clifton & Sharon Seaman Alexander Sheh Spencerport Wesleyan Church Judson & Andrea Stuart David Sullo Terry & Sherri Taber Matthew & Julia Terry David Welker Chester Yoder Kurt E. & Colette R. Ziemendorf

#### Empower \$1,300 - \$2,499

John C. Brown Steven & Sandra Crump Missions Door Kathleen J. Elliott Evangelical Church of Fairport Andrew Glasgow Paul & Anita Hauser Kurt Jones Lauren & Pamela Knapp Judy C. McClements Marvin & Denise Robinson Michael & Barbara JP Thomas

#### Elevate \$2,500 - Above

Browncroff Community Church Glover-Crask Charitable Trust Hanlon Architects Estate of Maria A. Kauwe Fred Lathom Christopher & Kelly Maloney Pittsford Community Church The Lion and the Lamb Foundation Webster Bible Church Terence & Cynthia Willis Claudia Zuch





#### DONATIONS MAKE A DIFFERENCE



## FY23 BUDGET REVENUE SOURCES

Everything has increased in cost. According to Credit Karma, "rental costs have increased significantly throughout much of the United States since 2017, with many cities and states seeing the biggest uptick from 2021 to 2022."

Based on their review, From 2017 to 2022, the average year-over-year increase in rent was 5.77% nationwide, with the most significant increase occurring from 2021 to 2022 at 14.07%. New York residency increase from 2021 to 2022 was 18.23%.

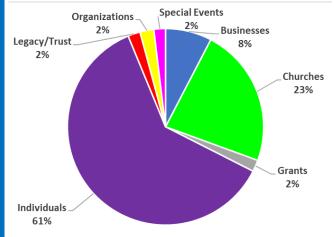
ROCHESTER, N.Y. (WROC) - "Gov. Kathy Hochul issued a statement criticizing Rochester Gas and Electric (RG&E) for planning to raise the utility rates. According to officials from the governor's office, RG&E plans to raise electric rates by 31% and gas rates by 20.9%. "It's outrageous and unacceptable that utility companies are proposing the largest rate increase in recent history for more than 1.2 million consumers in Upstate New York," Gov. Hochul said in part."

During the Pandemic in 2020, an additional payment was added to SNAP (Food Stamps program) benefits to ease the burden on households, averaging about \$95. Unfortunately, the government has decided to stop these benefits in March. With the rise in food, rent, and utilities increasing, it is no wonder why families are finding it hard to put food on the table. In addition, the cost of food has risen by 30% within the last year. With the new updates for SNAP, rent, and utilities, our 2023 budget has increased to help with these shortfalls.

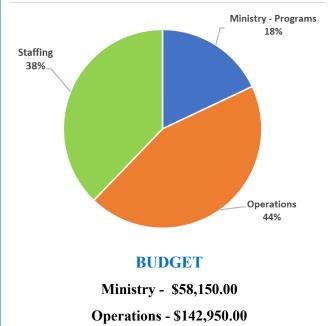
## FY23 BUDGET EXPENSE CATEGORIES

62% of all contributions go directly to serving our neighbors. Your donation helps us increase access to food for families, improve children's nutrition weekly, and expand healthy produce and food options. In addition, it provides much-needed services to the community. We need additional staff to serve the increase in clients. Operations increased due to utilities and insurance costs.

#### INCOME



**EXPENSES** 



Staffing - 122,150.00

**BUDGET TOTAL - \$323,250** 

#### **ORGANIZATIONAL MISSION/VISION**

We will expand our funding base to sustain operations as well as support us in program growth. Our Vision is to share the love of Christ, with those who need it the most. Our Mission characteristics are described broadly in terms of:

#### ♦ Embrace

- Evaluate programs to community needs
- Staff size and composition
- Resources to build our programs and bring awareness to the community
- ♦ Encourage
  - Relationships with supporters, community and staff
- ♦ Empower
  - Volunteering
- ♦ Elevate
  - Develop a Governance team for the Board and Staff
  - Sustainable funding for clients physical, mental and spiritual growth

# Strategic Planning

#### GOALS

Qualitative: To expand the agency exposure in order to raise funds, recruit new donors, and increase volunteers to support anticipate growth in our programs and services.

Quantitative: To increase the funding base by \$72,400 to support the cost of living increase. Current changes in cost of living for food 30%, housing 19%, utilities 31% and staffing 4.1%. In addition, our goal is to increase the number of volunteers by 25%.

#### **PROGRAMS**

We will provide comprehensive services to families with food, clothing, and counseling. In addition, we will support multigeneration programs and promote multicultural unity.

#### **RESOURCES**

Our 2023 budget is \$323,250 (three hundred, twenty-three thousand, two hundred-fifty) with a staff of 5-6 people. Our 3 - 5 year plan has a goal of \$500,000 with a staff to support the growth.

#### **RELATIONSHIPS**

We will collaborate and network with agencies, businesses, churches and individuals.

#### GOVERNANCE

The Board will take an active role in resource development. The Board will establish four active working committees – Programs, Finance, Resource Development, and Governance. These committees will meet bi-monthly and consistently have quorums.

#### **STRATEGIES/OBJECTIVES**

- Generate \$72,400 more revenue from expanded programs with a growth to \$500,000 in 3-5 years
- Expand individual annual campaign giving by 20%
- Increase major donor giving by adding at least five new significant donors
- Increase corporate giving by attracting five new event sponsors
- Seek Grants Funding

#### **STRATEGIC PLAN**

The strategic plan will meet and fulfill our mission. It will include the program and organizational development, Implementation, and assessment on an annual basis.

#### MONITORING

A committee will develop processes and procedures for assessing the strategic plan. They will recommend changes in the strategic plan to the Board. We will use the strategic plan as a compass but not an inflexible blueprint for action.

## ANNUAL GIVING CHART

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| LEVEL     | LOW          | HIGH       | Annual       | Bi-<br>Annual | Quarterly     | Monthly         | Bi-<br>Weekly | Weekly     |
|-----------|--------------|------------|--------------|---------------|---------------|-----------------|---------------|------------|
| ELEVATE   | \$2,500.00   |            | \$2,500.00   | \$1,250.00    | \$833.33      | \$208.33        | \$96.15       | \$48.08    |
|           |              |            |              |               |               |                 |               |            |
| EMPOWER   | \$1,300.00   | \$2,499.00 | \$1,300.00   | \$650.00      | \$433.33      | <b>\$108.33</b> | \$50.00       | \$25.00    |
|           |              |            |              |               |               |                 |               |            |
| ENCOURAGE | \$400.00     | \$1,299.00 | \$400.00     | \$200.00      | \$133.33      | \$ 33.33        | \$15.38       | \$7.69     |
|           |              |            |              |               |               |                 |               |            |
| EMBRACE   |              | \$399.99   | \$0.00       | \$0.00        | <b>\$0.00</b> | \$0.00          | \$0.00        | \$0.00     |
| 100       |              |            |              |               |               |                 |               | 10         |
| BUDGET    | \$323,250.00 |            | \$300,000.00 | \$150,000.00  | \$100,000.00  | \$25,000.00     | \$11,538.46   | \$5,769.23 |

## • The Annual Giving chart is based on the minimum (LOW) donation for each level, (Elevate, Empower, Encourage & Embrace).

## GIVE HOPE TO YOUR NEIGHBORS IN NEED NOW IS THE TIME FOR YOU TO HELP!

RFM is a not-for-profit, 501 c3 organization - Your donation is 100% deductible



GIVE ONLINE

www.RFMission.org

GIVE THROUGH BANKING

Contact your banking institution to set-up donation.

GIVE BY MAIL

RFMission 388 Tremont Street Rochester, NY 14608

> GIVE CASHAPP

\$RFMission388

GIVE UNITED WAY

Donor Option #1288

#### GIVE

FACEBOOK - LEGACY/TRUST - MATCH GIVING - FUND DRIVES - SPECIAL EVENTS